

Leadership Coaching Services

Maximize Your People Potential

The Impact of Coaching



Transform Your Leadership

Leadership coaching provides several benefits:

	Individuals		Teams		Organizations
•	Increased awareness of strengths and development opportunities	•	Improved collaboration	•	More robust culture
		•	Less friction • More innovation	Sustained excellence – short	
•	Greater engagement				and long-term
•	Enhanced performance				

ICF. (2020). Coaching Industry Hits \$1 Billion, & Still Growing. ICF. Retrieved from https://canadacoachacademy.com/coaching-industry-hits-1-billion-still-growing/.

SIGMA's Coaching Model



Designed to Drive Sustainable Change

Our **strength-based coaching program** is designed to enhance motivation and sustainable change, equipping leaders with the tools to succeed.

Self Awareness

Do I see my behaviors clearly? Do I notice opportunities for growth and change?

Assessment results help to increase selfawareness and open new perspectives and possibilities for growth.

Discovery

What is going well? What could be done differently?

Leadership assessments are used to provide insight into strengths and development opportunities.

Motivation

Do I want to do things differently? What do I value? What is most important?

Lasting change requires connecting with the values and priorities of leaders and linking these priorities with growth opportunities. Our coaches have expertise in motivation and positive psychology to spur this process.

Skill Acquisition

Do I have the knowledge and skills required to do things differently?

Scientifically-validated best practices for creating development priorities are bolstered with hands-on practice and tools that can be applied immediately in leaders' roles.

Behavior Change

With a foundation of increased selfawareness, motivation, and skill, leaders are empowered to use desired behaviors with greater consistency, making leadership excellence a habit.

SIGMA's Coaching Philosophy



Based on Principles and Best Practices in I-O Psychology



Strengths-based: Many leaders do not fully appreciate their unique strengths or how to leverage them in the workplace. Identifying one's values and key strengths is critical for long-term leadership success a part of SIGMA's coaching process, and as important as understanding one's development areas.



Individualized: Our coaches work with clients using an appreciation for leaders' unique ways of thinking, solving problems, and relating to others. This respectful and customized approach reinforces the value each leader brings to their work and relationships and is based on expertise in neuroscience and personality.



Sustainable: Using habit change best practices, clients learn to identify shifts in strategy and approaches to workplace issues that are sustainable, fostering long-term meaningful change.

Coaching Process



What to Expect

Leaders work with their SIGMA coach to create and implement sustainable development plans that harness their strengths and enhance their development opportunities

Leaders can expect to:



build self-awareness around key strengths and potential development gaps

learn to prioritize key development areas

set strategic and realistic goals for development

create actionable plans for achieving goals

learn strategies for maintaining momentum over time

Coaching Overview



Core Content and Session Outcomes

	Core Content	Outcomes
Session 1	 key strengths and development areas goals for coaching identify and refine development priorities 	 increased awareness of strengths and development priorities motivation to achieve goals is enhanced
Session 2	 set short-, medium-, and long-term goals for development identify actions to foster skill development discuss opportunities to gain and practice new skills 	 prepared to begin skill acquisition process for chosen development priorities
Sessions 3 – 5	 progress ("wins and setbacks") identify and proactively approach roadblocks to success habit change best practices discuss medium and long-term goals additional resources leadership reflections ("lessons learned") 	 increased accountability and motivation prepared to face potential roadblocks with behavioral intentions enhanced results through iterating based on intentional practice improved self-awareness and intentionality in behavior and decisions

Our Coaches

SIGNA ASSESSMENT SYSTEMS INC

Meet the Team



Ruby Nadler, Ph.D.

Leadership Consultant &

Executive Coach

Ruby leverages her expertise in psychology to support leaders in a range of industries in the private and public sectors. She helps leaders develop greater awareness of their natural strengths and development opportunities in a supportive setting. Leaders are empowered to make sustainable shifts in their perspectives and behavior with enhanced self-awareness, strategies, and tools to guide them. Ruby completed her Ph.D. in Cognition and Perception from Western University and has over 10 years of coaching experience.



Erica Sutherland, Ph.D.
Senior Consultant &
Executive Coach

Erica completed her Ph.D. in Industrial-Organizational psychology at Western University. She is a Senior Consultant at SIGMA, where she delivers consulting services and Succession Planning solutions to clients. As a member of SIGMA's executive coaching team, Erica works one-on-one with leaders to develop talent. She also brings her expertise in measurement and psychometrics to the R&D team, assisting with the development and validation of SIGMA's many assessments.



Brittney Anderson, Ph.D.
Senior Consultant &
Executive Coach

Brittney is a member of our coaching and consulting team. She brings her expertise in evidence-based practice to provide companies with leadership solutions that meet their needs. Primarily, Brittney helps her clients prepare for their future with succession planning and comprehensive leadership development programs. As an executive coach, she helps leaders hone their skills using a process-based approach to development.



Speak With a Coach

Ruby Nadler, Ph.D.

Leadership Consultant & Executive Coach

rnadler@aigmaassessmentsystems.com 800-265-1285 x 223

